



ACQUISITION MANAGEMENT:

The Future of Procurement

Daniel F. O'Brien

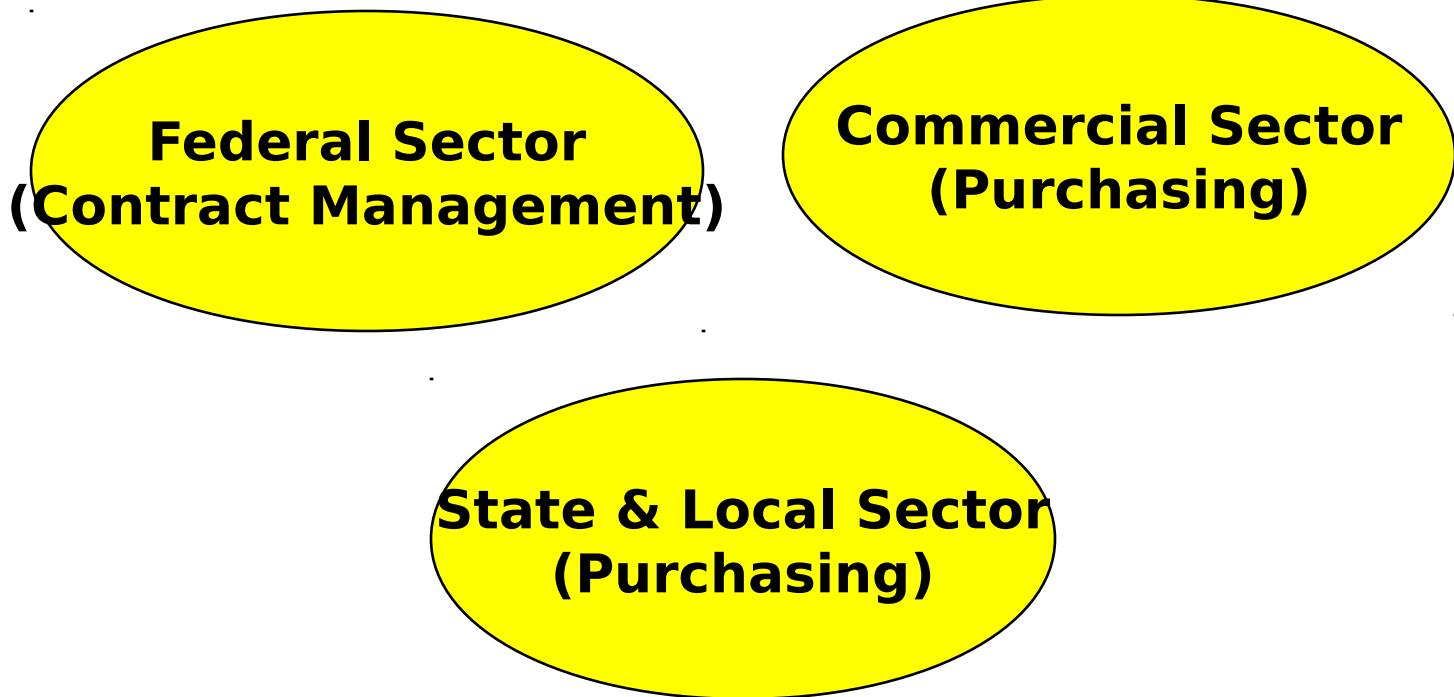
MBA, CPCM, C.P.M.

Director, Professional Development

National Contract Management Association



• *Current State*



• National Contract Management Association

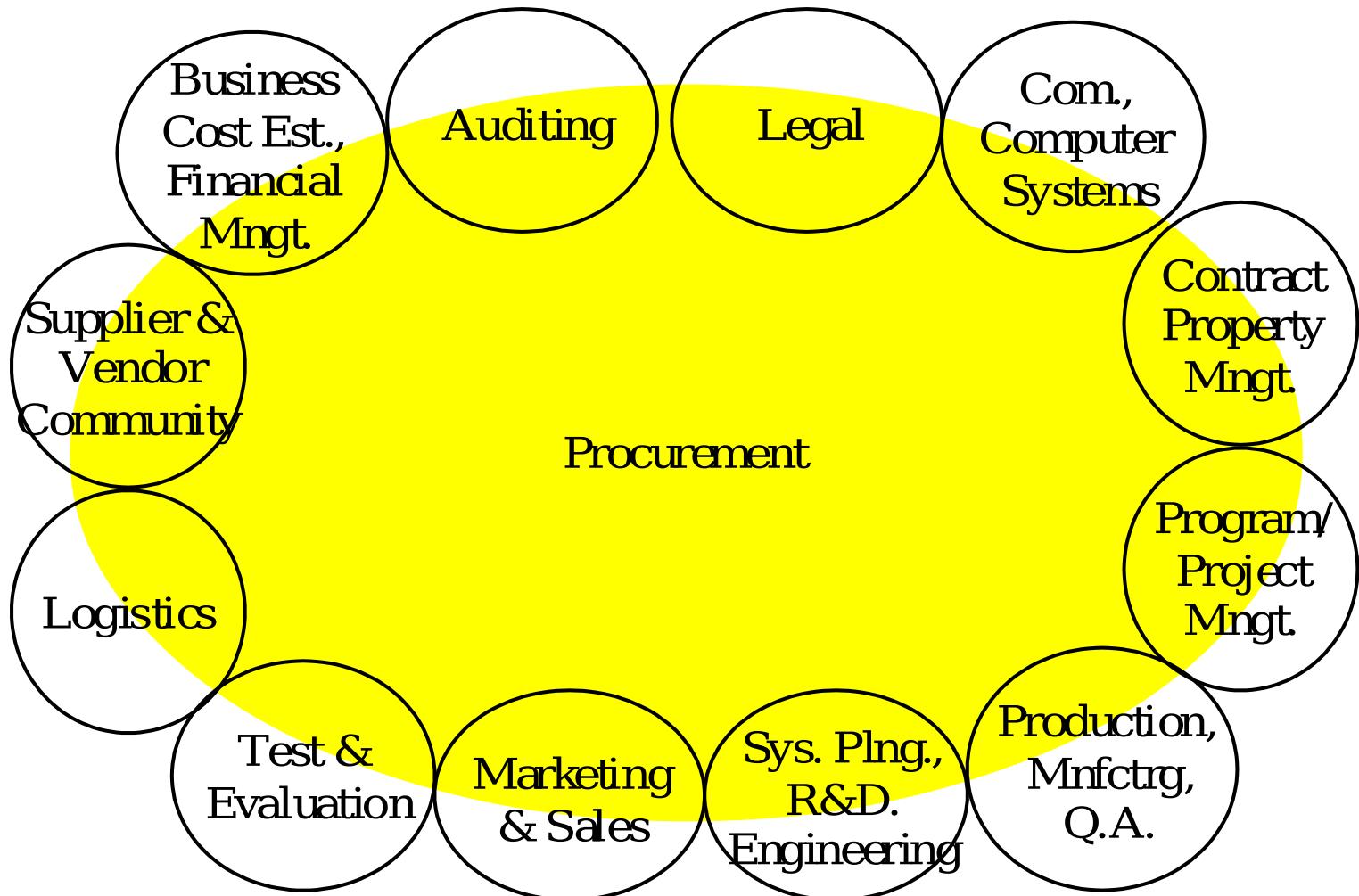


- *Intermediate State*

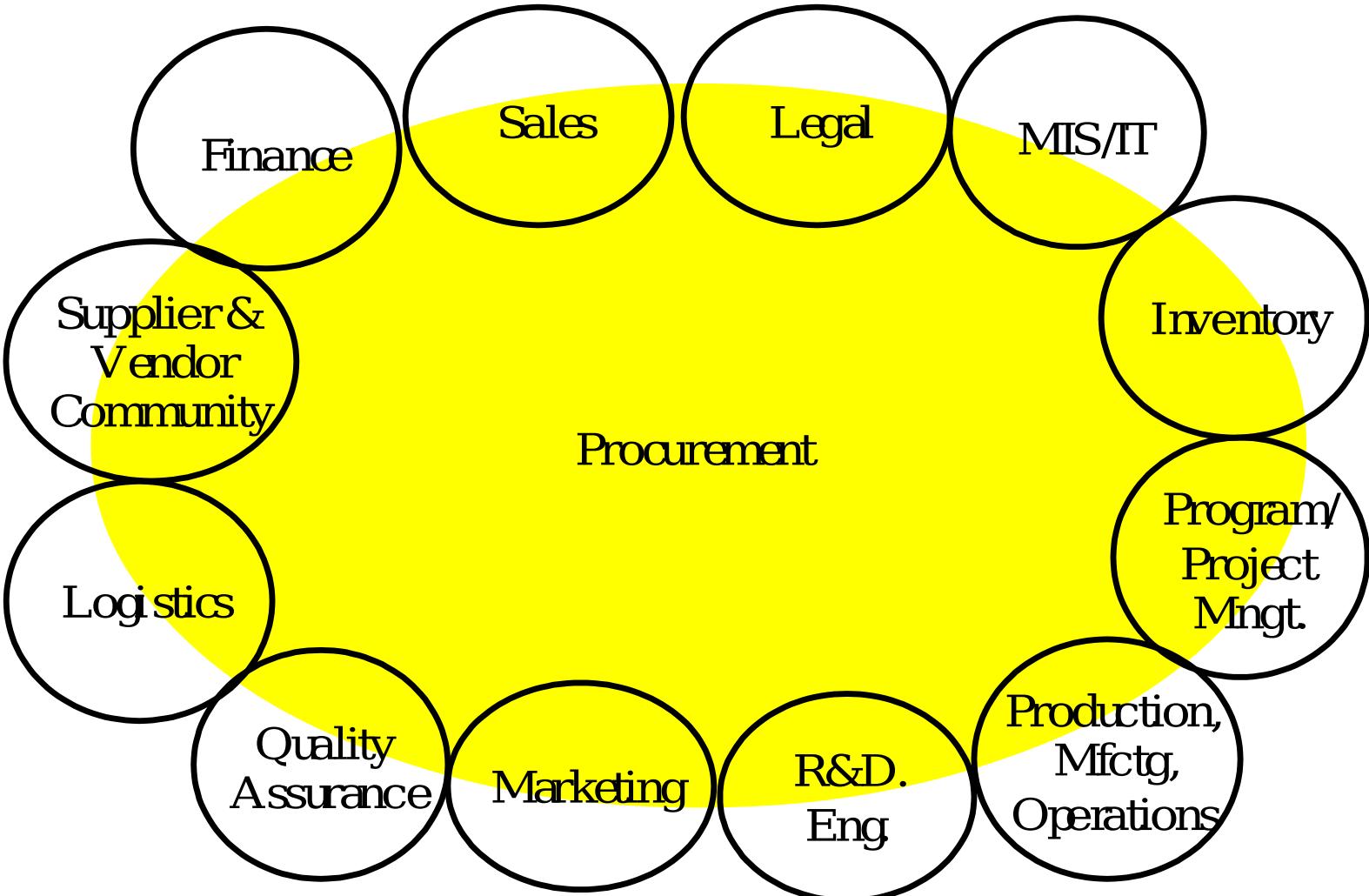
Procurement Profession
(Contract Management, Purchasing,
Supply Management)

- National Contract Management Association

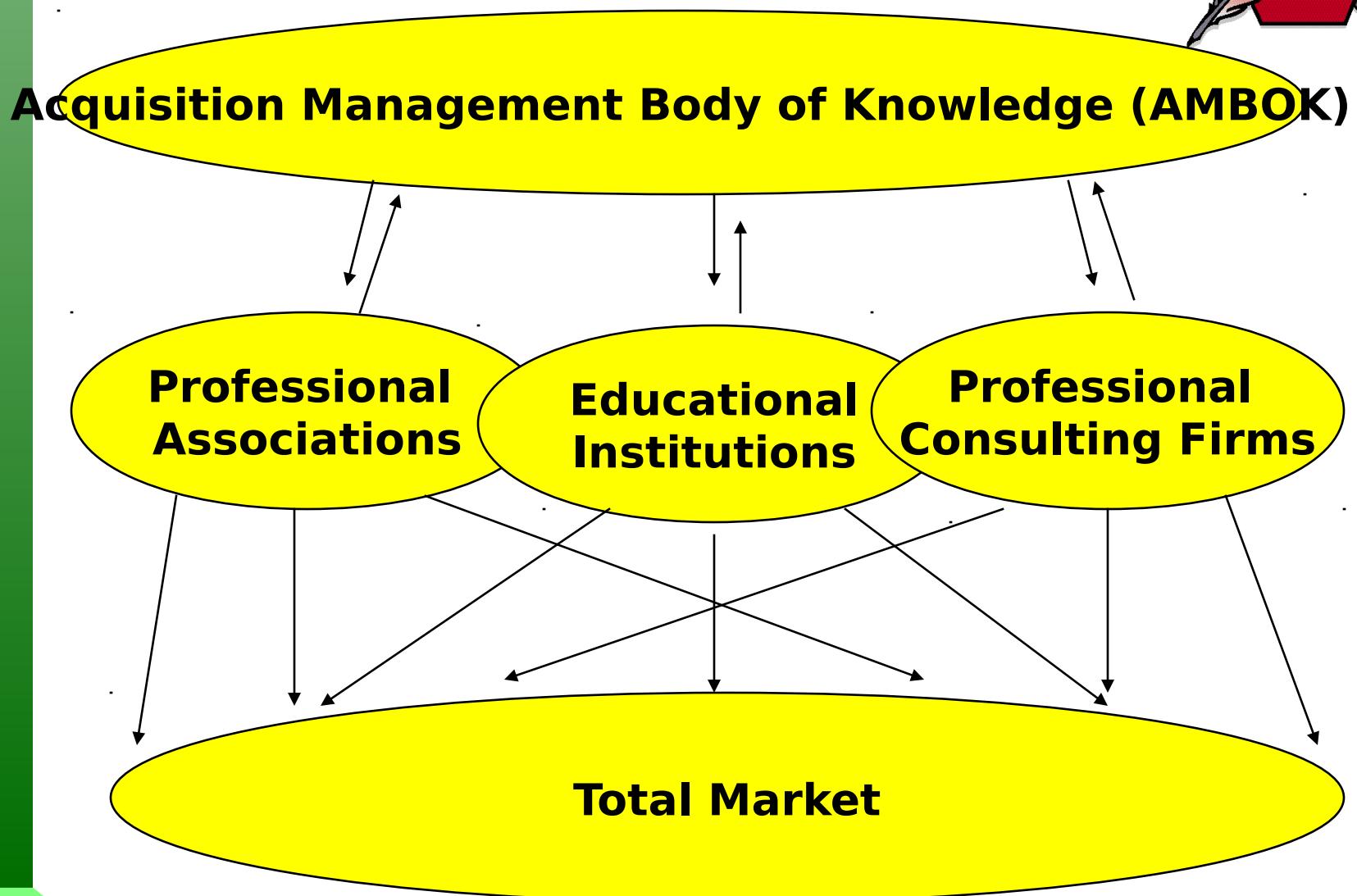
• *Intermediate State II*



•Acquisition Management



• *Implementation*



• National Contract Management Association